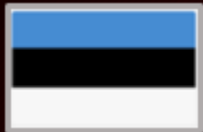




SAP Document and Reporting Compliance extensibility for Baltics

Scale up your SAP DRC BALTICS coverage efficiently, with Crimson SAP partner extensibility solutions, enhancing electronic invoicing compliance across the globe

Estonia



Latvia



Lithuania



CRIMSON TECHNOLOGY PARTNERS – Who we are



Our founders have over 40 years of SAP consulting across the globe both externally and working internally for SAP

Currently we work with clients both externally and on behalf of SAP

Headquartered in UK, our offices are Liverpool, Bangalore, Dubai & Lviv

An Agile team of functional and technical experts delivering effective and highly efficient SAP DRC implementations for multinationals running large scale transformation/S4HANA projects

IT Architecture, Tax / eBilling consulting & implementation / support services are areas we seamlessly deliver thanks to a blended team of seasoned functional and technical experts who work with clients and partners who share our passion for technology

Successful Implementations on all SAP DRC Country Supported Solutions and Extensibility Solutions covering countries listed in slide 5

We are able to provide strategic Tax & Compliance solutions including Statutory Reporting such as SAFT & Country Specific Reporting not provided by SAP along with other products in the SAP Finance Space

Broader consulting support for statutory reporting and tax data modelling

Along with our BTP partner Bluestonex a PMC offering coming soon



CRIMSON – What we do - SAP DRC solutions scalability



EUROPE

Austria
Belgium
Denmark
France
Germany
Greece
Hungary
Ireland
Italy
Luxembourg
Netherlands
Norway
Poland
Portugal
Romania
Spain
Sweden
Switzerland
Türkiye
United Kingdom
Estonia
Latvia
Lithuania
Albania
Serbia
Montenegro
Bulgaria
Bosnia
Croatia
Slovenia
Greenland
Iceland

LATAM

Brazil
Chile
Colombia
Mexico
Peru
Paraguay
Bolivia
Ecuador
Guatemala
Costa Rica
Panama
El Salvador
Dominican Republic

ASIA

Australia
India
New Zealand
Thailand
South Korea
Singapore
Malaysia
Philippines
Taiwan
Bangladesh
Japan
Pakistan
Vietnam

MIDDLE EAST

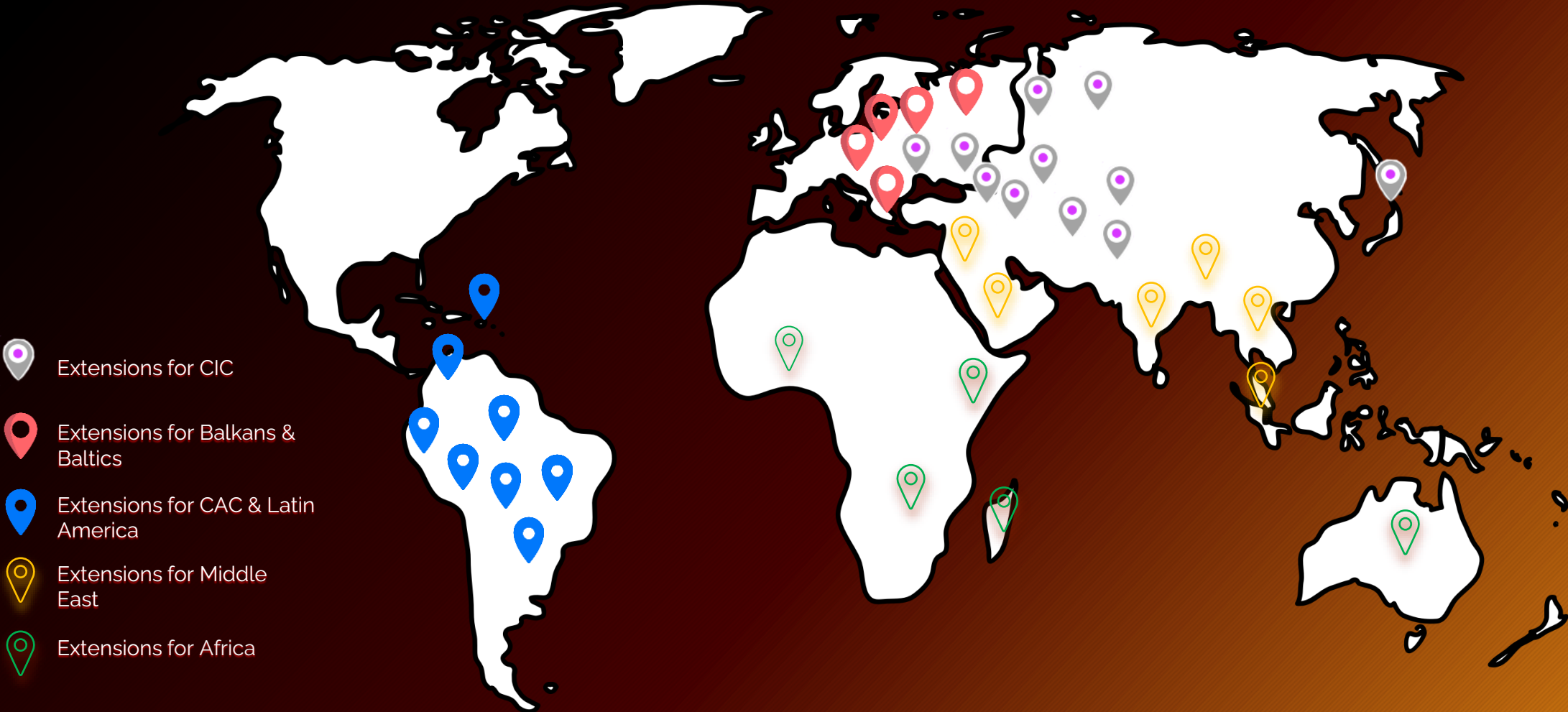
Israel
Egypt
Saudi Arabia
United Arab Emirate
Jordan
Oman






REST OF THE WORLD

Mauritius
Azerbaijan
Kyrgyzstan
Kazakhstan
Uzbekistan
Ghana
Zambia
Kenya
Tanzania
Congo
Uganda
Nigeria
Ivory Coast
Morocco

Our team have worked on implementations of SAP DRC Full Solutions & Our Extensibility Template across 60+ countries to date in multiple industries

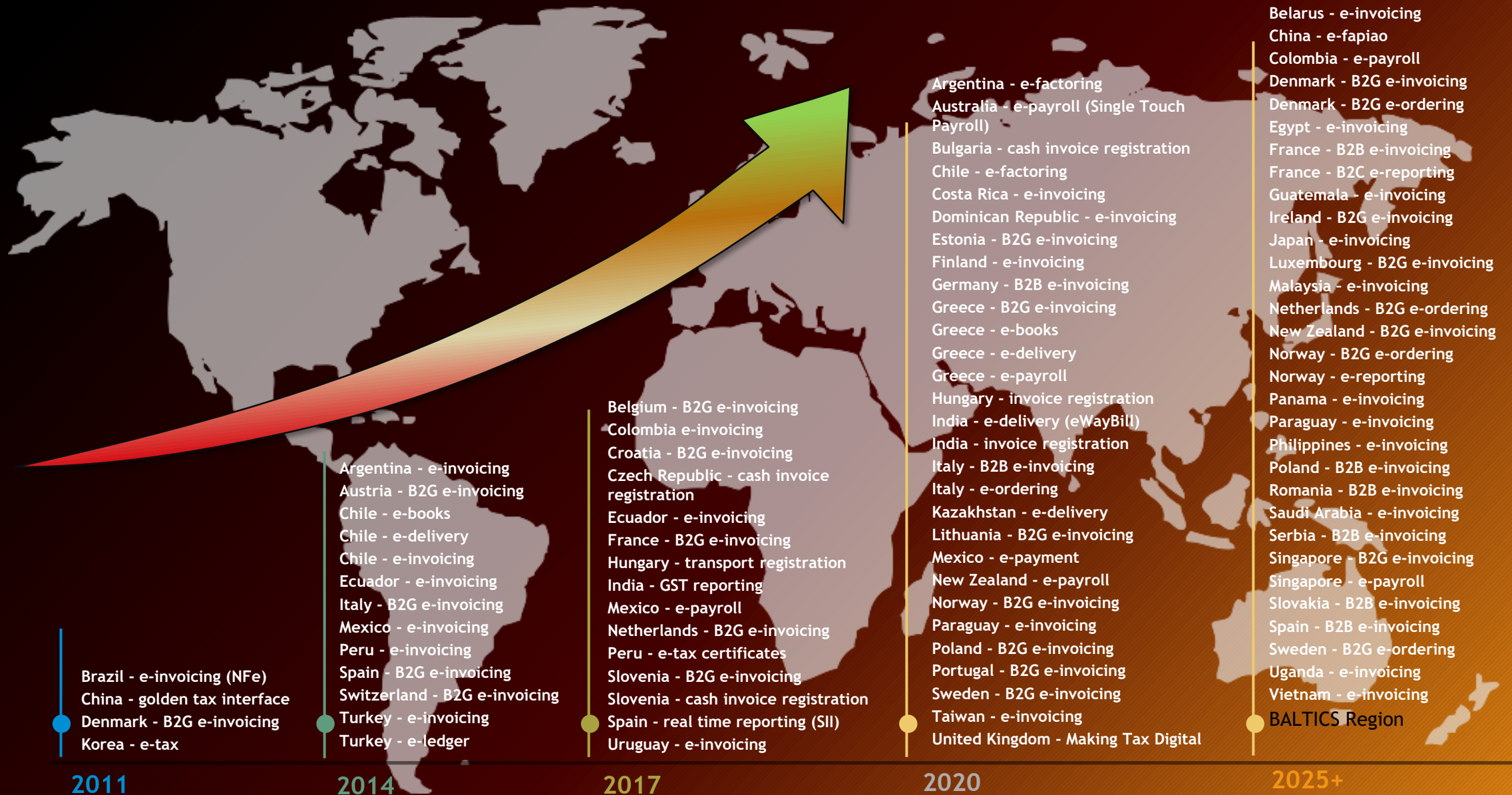
SAP DRC – extension solutions by CRIMSON Technology partners



-  Extensions for CIC
-  Extensions for Balkans & Baltics
-  Extensions for CAC & Latin America
-  Extensions for Middle East
-  Extensions for Africa

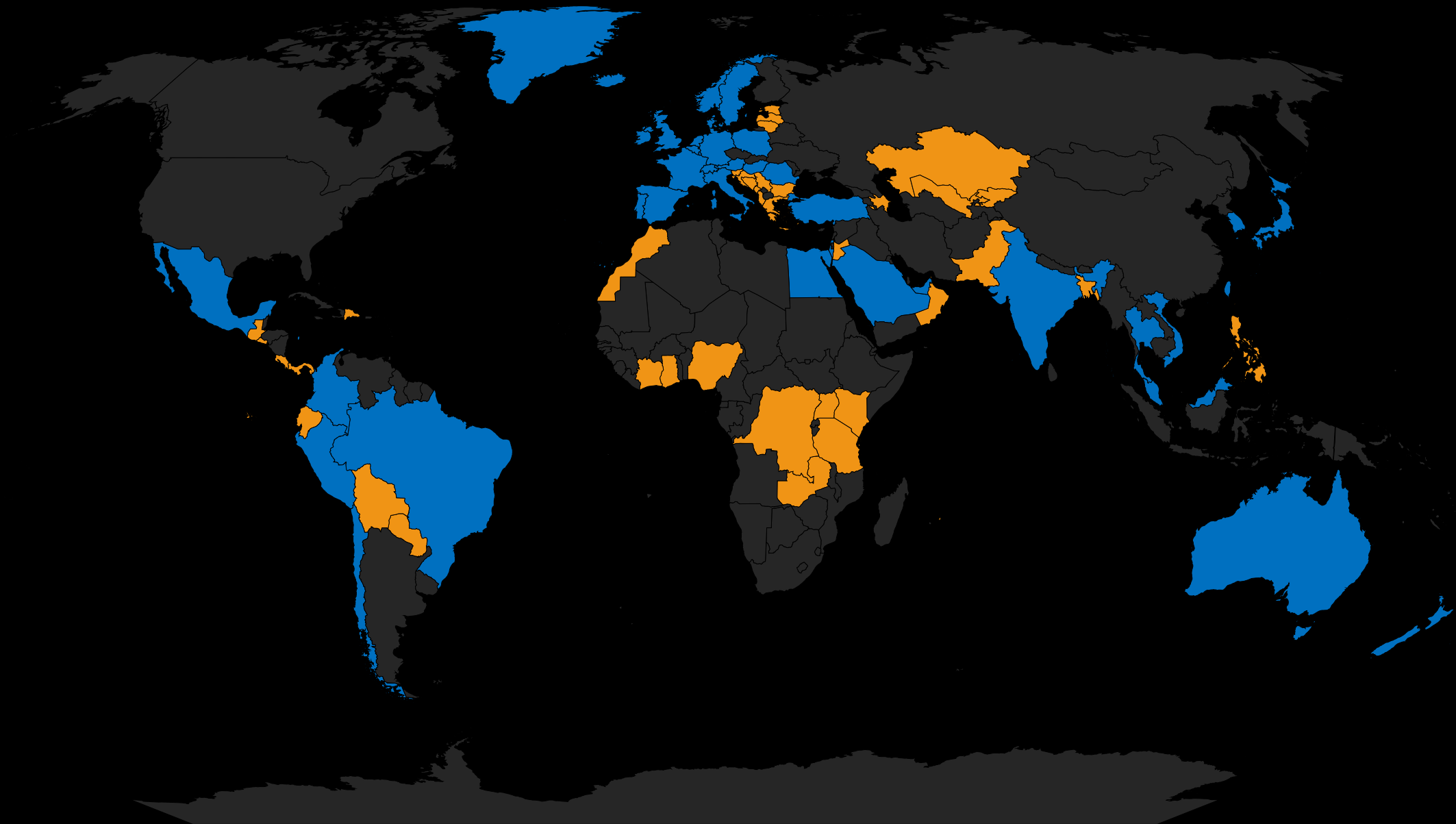
Global Tax Compliance Obligations

Governments worldwide keeping pace with the evolving governance frameworks



SAP DRC Coverage (SAP Vs Crimson)

SAP
CRIMSON





Digitalisation & background of e-invoicing in Baltic countries

Estonia, Latvia, and Lithuania are actively implementing e-invoicing, with Estonia leading the way and all three countries aiming for mandatory B2B e-invoicing by 2027, driven by EU trends and the benefits of streamlined processes

| Country | Legal mandate | E-invoicing model |
|-----------|---|--|
| Estonia | <ul style="list-style-type: none">• Mandatory B2G: Since 2019, e-invoicing is mandatory for transactions between businesses and the public sector (B2G).• Mandatory B2B: From July 1, 2025, businesses can demand e-invoices from their suppliers, and by 2027, B2B e-invoicing will be mandatory for all businesses. | European e-invoicing standard (EN 16931) is the default, for technical specification, versus the Estonian national standard (EVS 923) |
| Latvia | <ul style="list-style-type: none">• Mandatory B2G: Since January 1, 2025, electronic invoicing is mandatory for transactions between the state administration and businesses.• Mandatory B2B: Starting January 1, 2026, electronic invoicing between businesses will be mandatory. | The European standard (EN 16931) is fully implemented under UBL 2.1 and CII |
| Lithuania | <ul style="list-style-type: none">• Voluntary Adoption: Many companies in Lithuania have voluntarily adopted e-invoicing solutions due to its benefits.• Future Mandate: Based on the trend towards mandatory e-invoicing in Estonia, Latvia, and Europe, Lithuania will likely mandate B2B e-invoicing in the future. | European standard (EN 16931) is fully implemented under UBL v2.1. Electronic invoicing system, "eSaskaita", connected to the EU PEPPOL |

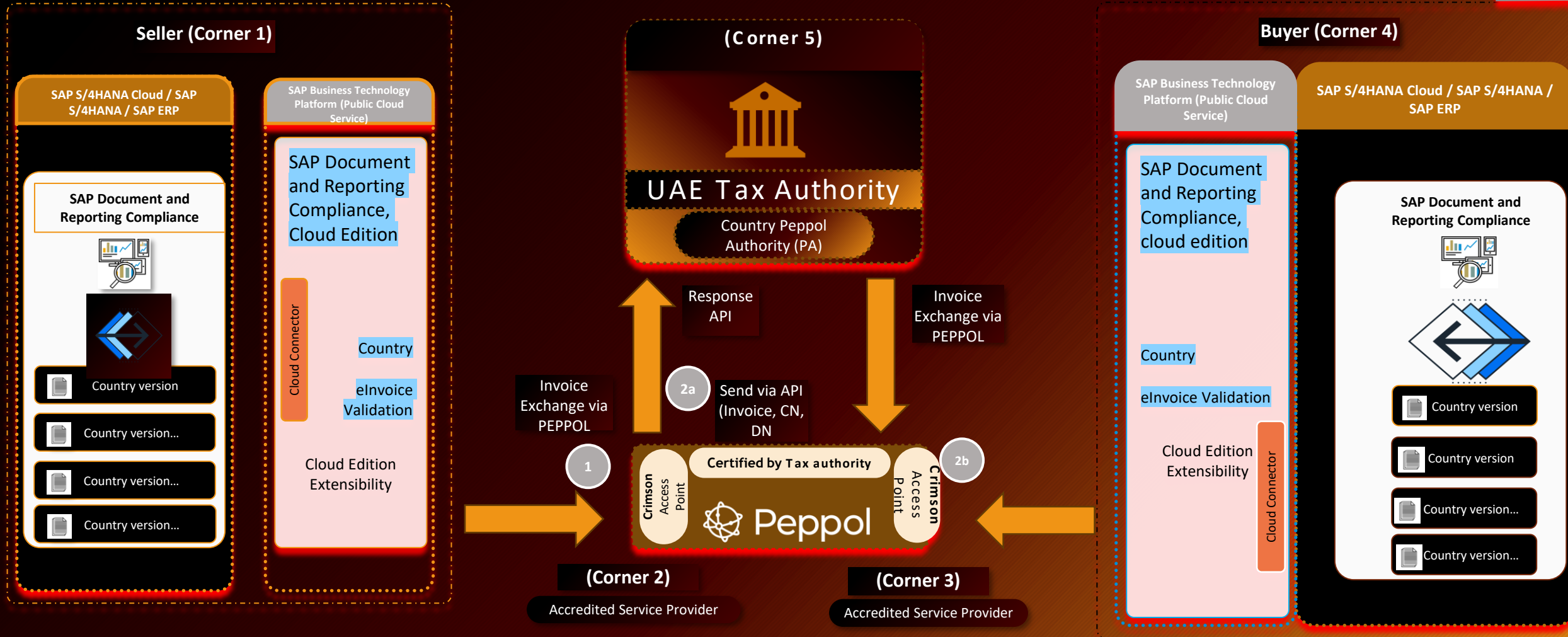
SAP Solution architecture – Peppol 5 corner model

E-invoicing end-2-end (potential) process

Powered by SAP Document and Reporting Compliance, Cloud Edition



Exchange
Electronic
Documents



Note: The process flow is subject to change based on the legal regulations shared by UAE Govt



Key capabilities (in both European and Estonian format):

- Generation of electronic invoices in XML format (FI, SD) for B2B and B2G
 - Tax invoice
 - Correction invoices
 - Self-billing invoices
 - FICA and RE-FX billing
 - Manual or automated invoice submission
 - Conversion of xml invoices into pdf readable format
- Receiving of e-invoices in XML format
 - XMLs can be integrated to VIM or via API to other Vendor software
 - HTML view of the xml

SAP DRC extension solution Baltics DEMO – outgoing eInvoice



Latvia

- Compliant XML for Latvia
- Peppol 5 corner model to meet e-reporting requirement
- eInvoicing outbound for SD & FI Invoicing plus FICA
- Approval Date & Time in DRC
- Response Files stored in DRC
- Inbound eInvoice processing



Submit Export File Display... Customer... Goto... More... Delete

Latvia eInvoice

Search Filter Print Refresh

| Status | Proc. Status | Descr. | eDocSrcKey | Source Descr. | CoCo... | Type Description | Creation Date | Created on |
|--------------------------|--------------|------------------------------|------------|------------------|---------|------------------|---------------|------------|
| <input type="checkbox"/> | ■ | Accepted by Rec Access Point | 0090005076 | Billing Document | LV01 | BALTICS Invoices | 03/10/2025 | 12:36:56 |
| <input type="checkbox"/> | ■ | Accepted by Rec Access Point | 0090005055 | Billing Document | LV01 | BALTICS Invoices | 03/10/2025 | 12:56:36 |
| <input type="checkbox"/> | ■ | Accepted by Rec Access Point | 0090005056 | Billing Document | LV01 | BALTICS Invoices | 03/10/2025 | 12:56:36 |
| <input type="checkbox"/> | ■ | Accepted by Rec Access Point | 0090005057 | Billing Document | LV01 | BALTICS Invoices | 03/10/2025 | 12:56:36 |
| <input type="checkbox"/> | ■ | Accepted by Rec Access Point | 0090005058 | Billing Document | LV01 | BALTICS Invoices | 03/10/2025 | 12:56:36 |
| <input type="checkbox"/> | ■ | Accepted by Rec Access Point | 0090005059 | Billing Document | LV01 | BALTICS Invoices | 03/10/2025 | 12:56:36 |
| <input type="checkbox"/> | ■ | Accepted by Rec Access Point | 0090005060 | Billing Document | LV01 | BALTICS Invoices | 03/10/2025 | 12:56:36 |

SAP DRC extension solution Baltics DEMO – value mappings

